



Shredding at the source vs. “the truck.”

If you’re using a shredding service, you’re putting your company’s security in the hands of strangers.

When you hand over documents to a shredding service, you are relinquishing control of your security program. A complete stranger is now in possession of your sensitive materials. You don’t know their background or work history. Would you feel comfortable handing that same person a box containing your personal bank and credit card statements and then watching him walk out the door with them? If the answer is no, you should consider eliminating the middleman and shredding “at the source” with a Destroyit[®] business shredder from MBM Corporation.

“On-site” is still off-site.

Today, many services offer on-site shredding. This is a reassuring term, but consider that even if they shred the material in your parking lot:

- it still leaves the building in the hands of strangers
- documents may be piled up in the parking lot awaiting their turn to be shredded (where they may be stolen or left behind)
- someone has to take time off work to watch the process if you want to be absolutely certain your documents were shredded

The main motivator of a shredding service is not your security—it’s their profit.

Shredding services deal in bulk. Just like a pizza delivery driver, the faster they work, the more clients they can service. In addition, using low-cost labor means a higher profit margin. This combination of speed and cut-rate labor means a high probability for mistakes, which you can’t afford them to make. All it takes is a box of documents or a container bag left in the parking lot to put your company in a world of trouble.

Consider the cost.

Outsourcing shredding is a constant expense which will never decrease. Inevitable economic factors will take their toll on the shredding service, and these costs will get passed on to you. They include:

- skyrocketing gas prices (fuel surcharges)
- truck and equipment maintenance
- higher labor costs
- increases in liability insurance premiums
- inflation

In many cases, a company can purchase a Destroyit business shredder (or shredders) capable of handling all their document disposal needs for less than the cost of using a service for a single year. With 38 models to choose from in six security levels, there’s a Destroyit shredder to fit every application and budget.

You can’t delegate document security.

A common misconception about shredding services is that once they take possession of your data,

the responsibility for safeguarding it passes to them. The truth is, all businesses required to maintain confidentiality of records cannot transfer the responsibility of properly disposing them to an outside contractor. The legal responsibility for the security of the information remains with the business. A certificate of destruction is not a legal document that will absolve the business from responsibility / liability in a court of law.

Destroyit means business.

Destroyit business shredders are specially designed to stand up to the rigors of today's office environment. Unlike cheaper brands, they can withstand years of heavy use with no drop-off in performance. The cutting shafts are constructed entirely of high-grade, hardened steel and are backed by a lifetime warranty (super micro-cut models are covered for one year). Destroyit Centralized Office models are so efficient, that in about the time it takes to feed documents into the slot on a collection container, you could have shredded them! Just as important, every model comes equipped with industry-leading "SPS" safety features—a Destroyit exclusive.

Don't let "the truck" take your company for a ride. To learn more about Destroyit business shredders or to request a catalog, please call or visit us on-line today.

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