

**For Release at 9 a.m. PDT  
April 1, 2009**

## **Lenel To Private Label OnSSI's IP Video Management Solution**

*SkyPoint Video Management Platform Provides Solution For Large Integrated Systems*

**LAS VEGAS, ISC West, Booth # 21061, April 1, 2009** — A new user-friendly video management platform that provides software tools to seamlessly monitor and manage hundreds of cameras while simultaneously investigating video, is now available as a result of a partnership between Lenel Systems International Inc and On-Net Surveillance Systems (OnSSI). Lenel is part of UTC Fire & Security, a unit of United Technologies Corp. (NYSE: UTX).

In the new agreement Lenel will private-label OnSSI's video surveillance software, Ocularis, under the name SkyPoint.

SkyPoint's intelligent, open-architecture IP video platform offers a simple, intuitive interface for desktop and control room video wall settings. It also offers integration potential with other aspects of security. A further benefit of the platform is that it requires fewer system operators to detect and respond to events, helping to reduce costs for users.

"The system's interactivity and support for an optional touch screen offer unprecedented simplicity. With a single click or touch of a finger, the user can instantly investigate incidents and direct alerts between users. It's so easy to operate that it only takes a few minutes to train operators to be proficient," said Luis Orbegoso, President of Lenel.

Orbegoso said that SkyPoint is ideal in environments where multiple cameras safeguard many security protection points and operators need to be able to see everything that is going on and respond appropriately. "Typical environments might be a transportation infrastructure or government facility, or enterprises with many security protection points to safeguard," he said.

"The partnership between two industry leaders, Lenel in IP access control, and OnSSI in IP video management, reflects the great potential value and benefit that users will be able to derive from an open-architecture platform solution. We are pleased to enter into a partnership with Lenel and look forward to working with their talented team," said Gadi Piran, president and CTO of OnSSI. "Ultimately, Lenel's ability to integrate key components of the physical security solution set

will enable the end-user enterprise to greatly improve security performance and efficiency,” Piran added.

Initially, SkyPoint will offer command-and-control of OnSSI IP Based video management solutions. Future releases of SkyPoint will allow control of Lenel's video solutions. Ultimately, elements of the SkyPoint user interface will be incorporated into the new generation of OnGuard, Lenel's core security management system.

Lenel is demonstrating SkyPoint at the ISC West show in Las Vegas, April 1-3. SkyPoint will be commercially available through Lenel's global network of authorized value-added resellers. Current OnGuard users will be able to migrate their systems to the SkyPoint interface.

### **About Lenel**

Lenel is a global leader in the development and delivery of scalable, integrated systems for the commercial security market, with more than 17,000 system installations in 93 countries. Lenel is headquartered in Rochester, N.Y., with sales and support coverage in all major world markets. Lenel is part of UTC Fire and Security, which provides fire safety and security solutions to more than one million customers worldwide. Headquartered in Connecticut, UTC Fire & Security is a business unit of United Technologies Corp., which provides high technology products and services to the building and aerospace industries worldwide. More information about Lenel and UTC Fire & Security can be found on their Web sites at <http://www.lenel.com> and <http://www.utcfireandsecurity.com>.

### **About OnSSI®**

On-Net Surveillance Systems Inc. offers the industry's most comprehensive IP video surveillance control and management solution. Ocularis is a unified platform with unprecedented levels of user-intuitiveness, open architecture and scalability. Our clients are able to choose best-of-breed components; combined in any configuration for any size application, enabling all users to realize significant productivity and performance improvements. With core competencies rooted in both the IT and professional security markets, OnSSI's IP solutions deliver substantial value to thousands of installations globally, in public safety, government, enterprise, industrial, and educational settings. For more information, visit: [www.onssi.com](http://www.onssi.com).

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