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DIEBOLD
SECURITY

pressrelease

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DIEBOLD SECURITY LEVERAGES MONITORING EXPERTISE TO INTRODUCE ENERGY MANAGEMENT CAPABILITIES

Convergence paves the way for solutions that impact sustainability, add value for the enterprise

NORTH CANTON, Ohio – Energy consumption. It's a topic that's at the forefront of any discussion about the economy or the environment. And now, Diebold, Incorporated (NYSE: DBD) is positioning the security industry to have an impact on this national issue through the launch of its energy management monitoring solution.

Convergence has led the way for integration of building automation and security systems. Because many of today's systems reside on the network and possess an IP address, they can send and receive information like never before. Energy management monitoring enables organizations to utilize that information to control the cost of energy and meet their overall goals for sustainability. Diebold estimates that effective energy management can save its customers 15 to 20 percent in energy costs.

"Energy management is just one way Diebold Security is leveraging its world-class monitoring capabilities to deliver even more value for our customers' businesses," said Dennis M. Moriarty, senior vice president for Diebold Security. "As a leading integrator, we're always looking for ways to expand our capabilities to increase return on investment for our customers. And controlling energy consumption is a concern for customers in all markets we serve."

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Similar to traditional security monitoring solutions, energy management utilizes devices that send signals to a central station. These signals enable the tracking of facility resources such as lighting and heating, ventilation and air conditioning (HVAC). Just as traditional monitoring responds to signals that may indicate events such as intrusions, energy management monitoring responds to signals that indicate variances in facility temperature, illumination of lights or other energy-related measurements. Signal response is based on protocols identified by the customer and is driven by organizational energy policies. Organizations that already utilize monitoring solutions can leverage their existing devices to enable energy management monitoring. Diebold delivers the service via its CSAA-certified, Five Diamond Event Monitoring Center (EMC) in Green, Ohio.

Diebold recently partnered with its customers to evaluate and understand the various energy management issues facing their businesses. The company's energy management monitoring solution is already in pilot with a mid-sized credit union. Diebold believes the solution will help its customers maximize their return on investment and, ultimately, lower the total cost of ownership for monitoring devices.

"If you look back at the security industry's focus just during recent ASIS events, energy management is a natural extension of the conversation," said Rod Reese, director, business development and planning, Diebold Security. "In 2004, we talked about the convergence of physical and logical security. By 2007, the focus was on physical security information management. Today, we're talking about business information management. Energy management enables us to leverage monitoring services to deliver information to our customers that has a profound difference in the way they manage and control energy consumption. It's just another way security professionals can help deliver value to their enterprise."

About Diebold Security

Diebold Security is a leading security integrator with representation in every region of the world. Focusing on the sale, installation and service of security components, Diebold Security provides comprehensive protection and detection solutions to the commercial, financial, government and retail markets. For more information, visit www.dieboldsecurity.com.

About Diebold

Diebold, Incorporated is a global leader in providing integrated self-service delivery and security systems and services. Diebold employs more than 17,000 associates with representation in nearly 90 countries worldwide and is headquartered in Canton, Ohio, USA. Diebold is publicly traded on the New York Stock Exchange under the symbol "DBD." For more information, visit the company's Web site at www.diebold.com.

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